

BUSINESS SOLUTIONS FOR PRIVATE COMPANIES AND THEIR HIGH-NET-WORTH OWNERS

Marks Paneth & Shron LLP (MP&S) has significant experience serving high-net-worth individuals and their privately owned companies. Our dedicated specialists provide steady counsel to help prepare for and navigate growth in good times, identify problems that could occur and make appropriate business decisions when companies and principals face turnaround scenarios.

MP&S practitioners include former CEOs and financial executives who have worked for large corporations including one of the world's leading entertainment companies. We understand the intricacies involved in determining whether businesses are operating at the appropriate scale in relation to the marketplace.

MP&S has a long history of serving high-net-worth individuals, their families and their businesses. Our long-term relationships with high-net-worth and entrepreneur clients enable us to understand and effectively advise the businesses that they own and operate, and often, are emotionally tied to. Business owners who are attached to their vision, their business plans and the people who've been with them from the start are often reluctant to make tough business decisions. Our team of professionals understands this and offers counsel with sensitivity and objectivity.

Services Offered:

Restructuring and Workout Services

- Evaluate viability of operations
- Assist in negotiations with lenders, vendors and new capital sources
- Preparation of financial projections
- Cash flow modeling
- Planning for debt forgiveness and restructuring
- Assist in the development of exit strategies
- Assist with debt restructuring
- Identify and analyze assumptions, business plan forecasts and projections
- Assess the financial feasibility of business plans
- Analyze reorganization plans and alternatives
- Financial reporting
- Financial analysis
- Due diligence
- Business and collateral valuations
- Court appointed receivership and trusteeship management
- Projection and budget preparation
- Restructure plan, design and implementation
- Financing placements
- Analysis of historical data
- Secured creditor workouts
- Preparation of liquidation analyses
- Preparation of market and economic condition analyses
- Analysis of debt
- Analysis of insolvency issues
- Analysis of rent rolls

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Services Offered (Continued):

- Analysis of lease variances
- Negotiate with creditors
- Perform business valuations
- Assist in the preservation of tax attributes, net operating losses, insolvency and bankruptcy issues and tax compliance
- Assistance with lease restructuring
- Reviews of current loan arrangements
- Assist in equity restructuring
- Assist in establishing relationships with appropriate attorneys when needed
- Dispute resolution
- General litigation support services
- Fraud examinations
- Forensic accounting
- Expert witness testimony
- Evaluate effect of business on the finances of its stakeholder
- Evaluate staffing requirements
- Assist in the process of staff reductions
- Analysis of overhead levels
- Analysis of purchasing and/or manufacturing costs and related gross margin

Bankruptcy (For Debtors)

- Assess the viability of the business
- Prepare cash flow analyses and projections
- Assist in preparing monthly operation reports

Tax (Corporate and Partnership)

- Tax planning and consulting
- Preparation of tax returns and related reporting
- State and local taxation
- Tax controversy
- Reorganization and restructuring
- Mergers and acquisitions

Trusts and Estates

- Lifetime and post-mortem trust, estate and gift planning

Family Office and Business Management

- Identification, organization and analysis of assets and liabilities

Business Valuation

- Transaction appraisals may be performed for partner or shareholder buy-ins or buyouts