

TRANSACTIONAL SERVICES

From structuring and financing multi-billion-dollar transactions to planning for future acquisitions and dispositions, Marks Paneth & Shron LLP (MP&S) has the financial experience you need to support and strengthen your real estate deals. MP&S is a leader in handling large, complex transactions for some of the most prominent real estate developers and organizations in the country.

Our professionals can assist you in conducting due diligence for underwriting purposes, evaluating and making recommendations on proposed structures, preparing financial projections and feasibility analyses. A particular expertise for our real estate advisors is developing and implementing simple and complex workout plans. The success of our efforts can be measured by our notable list of clients, many of whom have been associated with the firm for decades.

We offer our real estate clients a proven approach to serving this industry that is based on more than 100 years of experience. We work with clients to both optimize current transactions and proactively structure future ones. Our clients benefit from our ongoing partner involvement as well as working with a consistent team that understands both the real estate industry and your business and offers cost-efficient, timely solutions. We appreciate the fact that every transaction is significant when it affects your bottom line.

Areas of Specialty:

- Office Buildings
- Residential and Mixed Use Properties
- Affordable and Low-Income Housing
- Shopping Centers
- Cooperative and Condominium Housing
- Health Care Facilities
- Single Family Developments
- Hospitality
- Industrial Properties
- Enterprise Zones
- Brownfield Site Redevelopment
- 80/20 Projects

Services Offered:

- Acquisitions and Dispositions
- Organizational Structuring
- Financial Analysis
- Partner Buy-Outs
- Appraisal Services
- Structuring of Debt Financing
- Transaction Closing
- Due Diligence
- Agreed-Upon Procedures
- Agreement Interpretations
- 1031 Analysis

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Services Offered (Continued):

- Workouts and Restructuring
- Management Agent Evaluations
- Cost Segregation Studies
- Damage Claims
- Lease Acquisitions, Analysis, Compliance and Audits
- Cost Certifications
- GAAP (Generally Accepted Accounting Principles) Consulting
- Fraud Investigations
- Litigation Support and Dispute Resolution
- Financial Forecasts
- Tax Credits
- Repositioning Low-Income Residential Properties to Market Properties