

Companies in the energy industry today face a myriad of challenges. As a leading Certified Public Accounting firm, Marks Paneth & Shron LLP (MP&S) has a long history of working with our energy clients to:

- Meet the Challenges Arising from the Volatility of the Energy Market
- Reduce Costs and Enhance Efficiency in Their Core Business Operations
- Comply with Regulatory and Reporting Requirements
- Address Cash Flow Issues
- Succeed in a Landscape of Industry Consolidation

Our energy clients are served by knowledgeable accounting, tax and consulting professionals who are fully conversant in all sectors of the industry. Our practitioners participate in industry conferences and associations and are members of the New York Oil Heating Association and the Oil Heat Institute of Long Island.

In addition to directly serving energy businesses, we work closely with companies that support the industry. Our clients also include banking and finance companies as well as marketing companies, advertising agencies and public relations firms.

Areas of Specialty:

- Heating, Air Conditioning and Plumbing Supply Houses
- Fuel Oil Cooperatives
- Residential/Commercial Dealers
- Sellers of Electricity
- Terminal Operators
- Trucking Companies

Services Offered:

- Seasonal Budgets Acquisition, Disposition and Merger Analysis
- Assistance in Acquisition, Seasonal and Term Financing
- Cost of Goods Sold and Gross Margin Analyses
- Analysis of Profit Center
- Cash Flow and Working Capital Projections
- Federal, State, Local and Industry-Related Tax Issues
- Assistance in Development of Facilitation of Bank Financing
- Business Valuations
- Due Diligence in Connection with Acquisitions and Divestitures
- Advise on Buy-Sell Agreements
- Information Technology Consulting
- Estate Planning
- Succession Planning
- Systems Analysis
- Personal Financial Statements and Statements of Net Worth